# Report to Parliament

# **Trade and Investment Mission**

# **Indonesia**

21 to 25 October 2025

# The Honourable Tony Perrett MP Minister for Primary Industries



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# **Background**

The Indonesia Trade and Investment Mission sought to create new trade and investment opportunities and develop key industry relationships by promoting Queensland's primary industries and meeting with importers, exporters, officials and investors. Agriculture, as one of Queensland's most significant export sectors, contributes billions of dollars annually to our state's economy. The effort strongly aligned with the Crisafulli Government's vision to grow the value of primary industries production to \$30 billion by 2030.

Indonesia is Queensland's closest Asian neighbour, Southeast Asia's largest economy, and one of our most important trading partners with a population of more than 270 million people and a rapidly expanding middle class. Indonesia is a critical partner to Queensland as we strengthen agricultural exports and create greater food and fibre security for the region.

The mission successfully built upon Queensland's strong bilateral relationship with Indonesia and re-affirmed Queensland as a key partner that delivers high-quality livestock, robust biosecurity standards, best-practice for animal health and welfare, and supply chain efficiency. The Mission included eight key meetings across three days and met with around 90 industry stakeholders and representatives from Indonesia and Queensland.

# **Mission Outcomes**

The Mission successfully advanced Queensland's economic growth agenda by fostering trade and investment opportunities in key sectors including beef, dairy, value-added goods, and fertiliser. Through a series of meetings, events and site visits, the Mission reinforced Queensland's commitment to Indonesia as a strategic partner for food security. Key highlights included:

- A site visit to Juang Jaya Abdi Alam Feedlot, a joint venture with Queensland's Consolidated Pastoral Company to explore animal welfare practices, feeder cattle supply for beef and dairy cows, and supply chain management.
- A high level dinner with industry representatives to discuss the importance of the visit and highlight Queensland's long-term commitment to regional food security.
- Recognising the AAM Investment Group's leadership in supporting the first Skills
   Development Exchange Visa under the Indonesia-Australia Comprehensive
   Economic Partnership Agreement a national first for the agricultural sector.

- A site visit to Rumpinary Feedlot, where valuable insights were gained into halal compliance standards and market distribution.
- A meeting with Pupuk Indonesia and North West Phosphate to further the strategic relationship around fertiliser and phosphate to help secure reliable food production systems.
- A 'Taste of Queensland' reception that showcased Queensland produce to more than 50 guests reinforcing trust in Queensland's world class beef.
- A 'Taste of Queensland' launch promotion at Ranch Market for Queensland's own Elbow Valley's Purebred Chauvel Wagyu.
- A meeting at Subur Arta Utama to discuss market intelligence and insights into Indonesian value chain and quality control management.

The Mission highlighted the Crisafulli Government's commitment to long-term partnerships that drive innovation, attract investment, and expand export opportunities. The Mission reinforced Queensland's international trusted reputation for reliability in the production of premium, high-quality agricultural produce, delivering on regional food security priorities.

# **Delegates and Members**

# **Mission participants**

#### **Queensland Government**

- The Honourable Tony Perrett MP, Minister for Primary Industries
- Mr Matt Jensen, Chief of Staff, Office of the Honourable Tony Perrett MP, Minister for Primary Industries
- Mr Graeme Bolton, Director-General, Department of Primary Industries (DPI).

#### **Trade and Investment Queensland**

- Mr Boyd Whalan, Indonesia Trade and Investment Commissioner
- Mr Reza Prasetyo, Principal Business Development Manager, International Operations
- Ms Vyatra Hutapea, Operations Manager, Indonesia, International Operations.

# **Itinerary**

\*Note all meetings and events below include attendance by the Minister, Chief of Staff and Director-General.

Date	Travel and Meeting Details
Tuesday	Travel: Brisbane to Jakarta
21 October	
2025	
Wednesday	Site visit to Juang Jaya Abdi Alam Feedlot
22 October	Attendees:
2025	Mr Troy Setter, Consolidated Pastoral Company (CPC)
	Mr Adikelana Adiwoso (Dicky), Juang Jaya Abadi Alam (JJAA)
	Mr William Bulo, JJAA
	<ul> <li>Mr Greg Pankhurst, Queensland Livestock Exporters Association (QLEA)</li> </ul>
	Mr Spencer Whitaker, Meat and Livestock Australia (MLA)
	Mr Scott Kompo-Harms, Australian Livestock Exporters' Council (ALEC)
	Mr Didit Rahardian, Trade and Investment Queensland (TIQ)
	Dinner with Industry Representatives
	Attendees:
	Mr Boyd Whalan, Indonesian Trade and Investment Commissioner
	Mr Josep Lay, Great Giant Livestock
	Mr Raditya Endra Budiman, Dharma Jaya
	Mrs Elsa Dian Trifani, Director, PT Supra Boga Lestari Tbk (Ranch
	Market)
	Mr David Paton, AAM Investment Group (AAM)
	Mr Scott Kompo-Harms, ALEC
	Mr Robi Agustiar, AAM
	Mr Afan Wahyu Syafii, Dharma Jaya
	Ms Natalia Febiany, PT Supra Boga Lestari Tbk (Ranch Market)
	Mr Greg Pankhurst, QLEA
	Mr Ryan Olive, QLEA
	Mr Spencer Whitaker, MLA
T1 '	Mr Troy Setter, CPC.
Thursday	Site visit to Rumpinary Feedlot
23 October	Attendees:
2025	Mr Boyd Whalan, Indonesian Trade and Investment Commissioner     Mr Boyd Whalan, TIO
	Mr Reza Prasetyo, TIQ     Mr Gran Bankhayart, OLFA
	Mr Greg Pankhurst, QLEA
	Mr Ryan Olive, QLEA

- Ms Leah Freney, QLEA
- Mr Rocky Maza, AUSTREX Indonesia
- Mr Alim Ismau, AUSTREX Indonesia
- Mr Scott Kompo-Harms, ALEC
- Mr Spencer Whitaker, MLA

# **Meeting with Pupuk Indonesia**

#### Attendees:

- Mr Boyd Whalan, Indonesian Trade and Investment Commissioner
- Mr Ben Paxton-Hall, North West Phosphate (NWP)
- Mr Greg Pankhurst, QLEA (Commissioner at NWP)
- Mr Achmad Fadhiel, PT PAN (NWP local partner)

# **Taste of Queensland Networking Reception**

- Representatives from AAM
- Representatives from ALEC
- Representatives from APPDI
- Representatives from Austrade
- Representatives from Australian Agricultural Company (AACo)
- Representatives from AUSTREX
- Representatives from Christy Sejahtera
- Representatives from Classic Fine Foods
- Representatives from the Department of Agriculture and Fisheries (DAFF)
- Representatives from the Department of Foreign Affairs and Trade (DFAT) delegation - Australia's Southeast Asia Economic Strategy (ASAES)
- Representatives from Dharma Jaya
- Representatives from Frontier International Agri Pty Ltd (Frontier)
- Representatives from IABC
- Representatives from Indonesia Livestock Operation AAM
- Representatives from Juang Jaya Abadi Alam
- Representatives from Kaifa Food
- Representatives from Karunia Alam Sentosa Abadi
- Representatives from Lampung Livestock
- Representatives from MLA
- Representatives from NWP
- Representatives from Permata Cemerlang Abadi
- Representatives from Citra Agro Buana Semesta (PT CABS)
- Representatives from Pasifik Asia Niaga (PT PAN)

	Representatives from Pupuk Indonesia
	Representatives from QLD Educated VET
	Representatives from Santosa Agrindo (Japfa)
	Representatives from Sembilan Sejahtera
	Representatives from Subur Arta Utama (SAU)
	Representatives from TIQ Jakarta
	Representatives from Young Livestock Exporter Network (YLEN).
Friday	Taste of Queensland Promotion at Ranch Market
24 October	
2025	Attendees:
	Mr Boyd Whalan, Indonesian Trade and Investment Commissioner
	Mr Reza Prasetyo, TIQ
	Mrs Elsa Dian Trifani, PT Supra Boga Lestari Tbk (Ranch Market)
	Mr Christian Haryanto, MLA
	Chef Vania Wibisono
	Mr Radin Arsy, Master of Ceremonies.
	Visit to Subur Arta Utama (SAU)
	Attendees:
	Mr Boyd Whalan, Indonesian Trade and Investment Commissioner
	Mr Alex Hansen, SAU
	Mr Nirwan Pranata, SAU
	Mr Reza Prasetyo, TIQ
	Travel: Indonesia to Australia
Saturday	Travel: Jakarta to Brisbane
25 October	
2025	

# **Meetings and Event Summaries**

All attendees are in addition to the Official Party Members.

# 1. Site visit to Juang Jaya Abdi Alam Feedlot

#### Date:

Wednesday, 22 October 2025

#### Attendees:

Mr Troy Setter Chief Executive Officer (CEO), CPC

Mr Adikelana Adiwoso (Dicky) President Director, JJAA
Mr William Bulo General Manager, JJAA

Mr Greg Pankhurst Chairman, QLEA

Mr Spencer Whitaker Manager, Market Development (APAC), MLA

Mr Scott Kompo-Harms Deputy CEO, ALEC

Mr Didit Rahardian Business Development Manager, TIQ.

### Site visit purpose:

• To meet representatives from the JJAA Feedlot, a joint venture with Australian company, CPC.

- To strengthen Queensland's long-standing partnership with Indonesia in the beef supply chain and demonstrate government-level support for the live cattle trade.
- To acknowledge JJAA's investment in food security and highlight Queensland's role as a reliable supplier of high-quality feeder cattle and genetics.

#### Meeting summary:

The site visit included a productive tour of the JJAA Feedlot. The tour showed first-hand the feeder cattle supply and operations, animal welfare practices and supply chain management at the JJAA feedlot. JJAA is the largest feedlot in Indonesia, utilising world class standards and biosecurity measures.

CPC informed the Official Party they were in the process of importing the first dairy cattle (Brown Swiss) from Queensland, with 13 heifers in the first shipment, due to arrive in Lampung in November 2025. These dairy cows are being imported in support of the Indonesian Government's Nutritious Meals Program, which aims to increase nutrition for millions of people. JJAA joint venture supplies fresh milk to nearby schools and supports local workers as part of its operations. This meeting reinforced Queensland's commitment to shared biosecurity and animal welfare standards, food security in Indonesia, and continuous improvement in the sector.





# 2. Dinner with Industry Representatives

#### Date:

Wednesday, 22 October 2025

#### **Attendees:**

Mr Boyd Whalan Indonesian Trade and Investment Commissioner

Mr Josep Lay CEO, Great Giant Livestock

Mr Raditya Endra Budiman | Managing Director, Dharma Jaya

Mr Afan Wahyu Syafii Head of Business Development, Dharma Jaya

Mrs Elsa Dian Trifani Director, PT Supra Boga Lestari Tbk (Ranch Market)

Ms Natalia Febiany Head of Category Meat and Seafood, PT Supra Boga

Lestari Tbk (Ranch Market)

Mr Greg Pankhurst Chairman, QLEA

Mr Ryan Olive Operations Manager, QLEA

Mr Scott Kompo-Harms Deputy CEO, ALEC

Mr Spencer Whitaker Manager Market Development (APAC), MLA

Mr Troy Setter CEO, CPC

Mr David Paton Director – Managed Investments, AAM

Mr Robi Agustiar Liaison Officer, AAM.

#### <u>Dinner purpose:</u>

 Gain insights from industry representatives into market dynamics including value chains, import processes, feedlot operations, processing, halal compliance, distribution networks, red meat, seafood, and poultry.

• Explore areas of collaboration where Queensland can support value-added services such as feed inputs, genetics, technology solutions, and best-practice systems for animal health, traceability, and supply chain efficiency.

### **Summary:**

This dinner engagement outlined the importance of the mission with 13 industry representatives from Meat and Livestock Australia, Australian Livestock Exporters' Council, Queensland Livestock Exporters Association, Consolidated Pastoral Company, AAM Investment Group, Ranch Market and importers Great Giant Livestock and Permuda Dharma Jaya.

Stakeholders discussed Queensland's long-term commitment to the trade relationship and regional food security. The Official Party reinforced Queensland's commitment to being a reliable supplier of high-quality commodities including live cattle to Indonesia, while advocating for sustainable and mutually beneficial outcomes for both countries.





# 3. Site visit to Rumpinary Feedlot

#### Date:

Thursday, 23 October 2025

#### **Attendees:**

Mr Boyd Whalan Indonesian Trade and Investment Commissioner

Mr Reza Prasetyo Food and Agriculture Business Development Manager,

TIQ

Mr Greg Pankhurst Chairman, QLEA

Mr Ryan Olive Operations Manager, QLEA

Ms Leah Freney QLEA

Mr Rocky Maza Indonesia Chief Representative, AUSTREX Indonesia

Mr Alim Ismau ESCAS Team Leader, AUSTREX Indonesia

Mr Scott Kompo-Harms Deputy CEO, ALEC

Mr Spencer Whitaker Manager, Market Development (APAC), MLA.

#### Site visit purpose:

- To gain insights into Rumpinary's Feedlot capacity, supply chain management, halal compliance, and distribution to local and urban markets.
- Explore areas where Queensland can support Rumpinary through value-added services, including feed inputs, genetics, animal health, and traceability technology.
- To discuss market intelligence and demand drivers, regulatory challenges, and consumer expectations that can inform Queensland exporters of opportunities in Indonesia.

#### Meeting summary:

The site visit included a valuable tour by local management of the Rumpinary Feedlot, a joint venture, majority-owned by AUSTREX. The local management team discussed the intention for the Rumpinary Feedlot to expand their operations and their desire to import increasing numbers of livestock from Queensland. The Rumpinary Feedlot imports the highest quality Brahman and Brahman crossbreed cattle from Australia.

This meeting highlighted Queensland's role as a reliable supplier of live cattle, particularly from northern ports such as Townsville. The Official Party promoted sustainability and animal welfare, reaffirming Queensland's alignment with Indonesia on halal assurance, biosecurity, and sustainable livestock practices.





# 4. Meeting with Pupuk Indonesia and North West Phosphate

#### Date:

Thursday, 23 October 2025

#### **Attendees:**

Mr Boyd Whalan

Mr Ben Paxton-Hall

Mr Greg Pankhurst

Mr Achmad Fadhiel

Indonesian Trade and Investment Commissioner

Director of Operations, NWP

Chairman, QLEA (Commissioner at NWP)

PT PAN (NWP local partner).

### Meeting purpose:

- To recognise Pupuk Indonesia's central role in ensuring fertiliser supply for Indonesia's food security.
- To discuss the potential of Queensland's phosphate and local manure inputs to contribute to Indonesia's fertiliser manufacturing needs.

## **Meeting summary:**

The meeting aimed to re-affirm the strategic relationship with members of Indonesian state-owned fertiliser company Pupuk Indonesia and Queensland-based fertiliser company North West Phosphate.

Representatives discussed the future of fertiliser and phosphate, and the opportunities presented as strategic partners to secure reliable food production systems. It was an opportunity to confirm Queensland's commitment to bilateral relations for investment, including collaboration in innovation, sustainability, and agricultural productivity.





# 5. Taste of Queensland Networking Reception

#### Date:

Thursday, 23 October 2025

### **Industry representatives:**

- AAM
- ALEC
- APPDI
- Austrade
- AACo
- AUSTREX
- Christy Sejahtera
- Classic Fine Foods
- DAFF
- DFAT Delegation ASAES
- Dharma Jaya

- Frontier
- IABC
- Indonesia Livestock
   Operation AAM
- JJAA
- Kaifa Food
- Karunia Alam Sentosa Abadi
- Lampung Livestock
- MLA
- NWP

- Permata Cemerlang Abadi
- PT CABS
- PT PAN
- Pupuk Indonesia
- QLD Educated VET
- Santosa Agrindo (Japfa)
- Sembilan Sejahtera
- SAU
- TIQ Jakarta
- YLEN.

### **Event purpose:**

- To strengthen relationships between key parties in the food and agriculture sector.
- To discuss projects that are strengthening Queensland's trade with Indonesia whilst promoting Queensland's food, beverages and agriculture produce.

#### **Event summary:**

The ToQ reception was attended by more than 50 industry representatives. The Minister provided opening remarks at the reception and recognised four Indonesian industry representatives celebrating their contribution and commitment to the Indonesia and Queensland relationship:

- Mr Alex Hansen, Managing Director of SAU, for efforts championing Queensland beef in market
- Mr Adikelana Adiwoso (Dicky), President Director of JJAA, for efforts championing Queensland cattle in market through a joint venture partnership with CPC
- Ms Sophie Le Thuy, National Sales and Marketing Manager for Classic Fine Foods, for championing Queensland beef and produce in market
- Ms Mariam Kartikatresni, President of IABC, for supporting Queensland businesses in market and championing bilateral business relations between Australia and Indonesia.

In collaboration with MLA, Chef Vania delivered a cooking demonstration featuring Queensland beef, Bundaberg Brewed Drinks, Capilano Honey, and Betty Blues blueberries. Attendees provided positive feedback on the Mission and positive signs of the commitment from Queensland.





# 6. Taste of Queensland Promotion at Ranch Market

#### Date:

Friday, 24 October 2025

#### Attendees:

Mr Boyd Whalan Indonesia Trade and Investment Commissioner

Mr Reza Prasetyo Food and Agriculture Business Development Manage, TIQ

Mrs Elsa Dian Trifani Director, PT Supra Boga Lestari Tbk (Ranch Market)

Chef Vania Wibisono | Celebrity Chef

Mr Christian Haryanto | Chief Representative Indonesia, MLA

Mr Radin Arsy Master of Ceremonies

Mr David Paton AAM.

### **Event purpose:**

• To strengthen Queensland's profile as a reliable supplier of safe, halal-compliant, and premium food products.

• Officially launch Elbow Valley's Purebred Chauvel Wagyu at Ranch Market and support promotional efforts through participation in a cooking demonstration with celebrity chef, Chef Vania.

#### **Event summary:**

The event was organised in collaboration with MLA where the launch of a new beef brand, Elbow Valley's Purebred Chauvel Wagyu was celebrated. The Minister provided opening remarks and participated in a cooking demonstration hosted by Chef Vania, which was shared on social media by local influencers.

A tour of the supermarket, showcased the display of Queensland beef, including beef produced under the local Santori brand, which has cattle originating from Australian company AAM.

This event successfully showcased Queensland's high-quality food and beverage, including premium beef, processed foods, and beverages available to Indonesian consumers and retail partners.





#### 7. Visit to Subur Arta Utama

#### Date:

Friday, 24 October 2025

#### Attendees:

Mr Boyd Whalan Indonesia Trade and Investment Commissioner

Mr Alex Hansen Director, SAU

Mr Nirwan Pranata Project Manager, SAU

Mr Reza Prasetyo Food and Agriculture Business Development Manager, TIQ

### Site visit purpose:

 To receive latest market intelligence from SAU, one of Indonesia's largest importers of Queensland beef brands.

• To discuss cold-chain distribution challenges, halal compliance, and consumer demand trends in Jakarta and surrounding regions.

# Site visit summary:

This site visit included an informative tour of the SAU beef distribution warehouse by Managing Director, Alex Hansen. SAU is one of Indonesia's largest and longest-established beef importers and distributors which play a critical role in the Indonesian beef supply chain.

The Official Party acknowledged SAU's role in importing Queensland beef brands, from companies including AACo, Teys, Nolan Meats, Kilcoy Global Foods, and Elbow Valley and acknowledged their partnership in ensuring reliable supply to Indonesian consumers. This site visit strengthened ties between Queensland exporters and Indonesian distributors, promoting commitment to long-term supply chain resilience.





# **Conclusion**

Queensland's primary industries play a critical role in driving Queensland's economy. Our producers are proud of their reputation for safe, and sustainable produce, and it was a privilege to share these with Indonesian partners.

Indonesia's priority is for a safe, stable and affordable food supply. Queensland is proud to be a trusted partner in achieving this goal, committed to strong halal standards, robust animal welfare, and sustainable practices that ensure confidence in our supply.

This mission has reinforced Queensland's role as a reliable supplier of agricultural produce, from chilled beef to live cattle, dairy, and fertiliser. It delivered tangible outcomes including new brand launches, expanded partnerships and commitments to innovation and food security.

The Indonesian Trade and Investment Mission successfully advanced Queensland's strategic priorities, with the outcomes supporting the Crisafulli Government's ambitious target of lifting Queensland's primary production output to \$30 billion dollars by 2030. As our closest trading partner, Queensland's relationship with Indonesia is strong, enduring and built on shared values. Together, we are delivering prosperity for producers, businesses and communities in both regions.